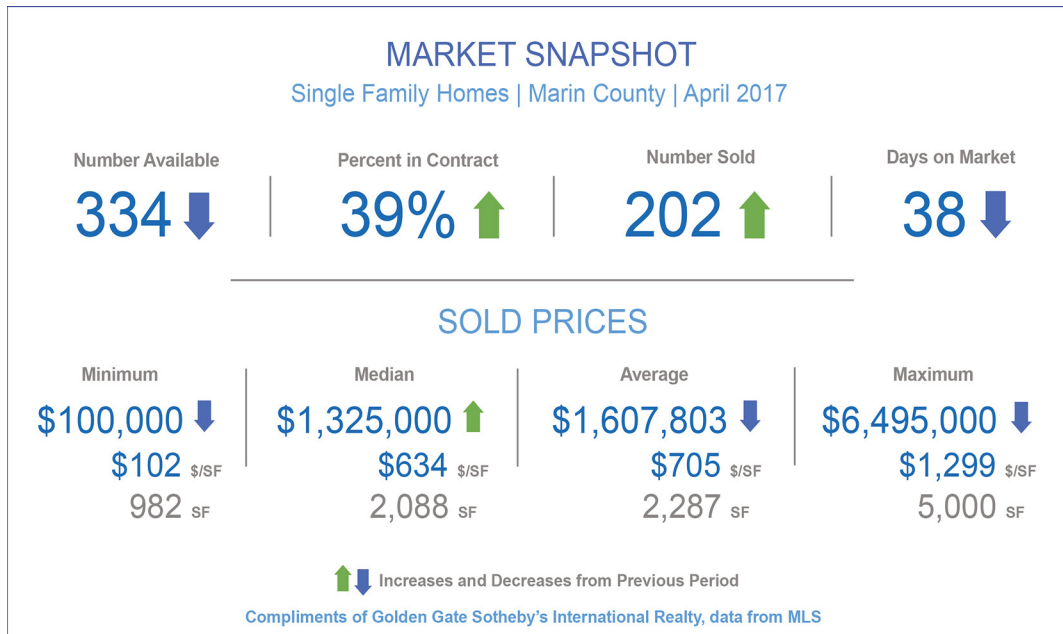
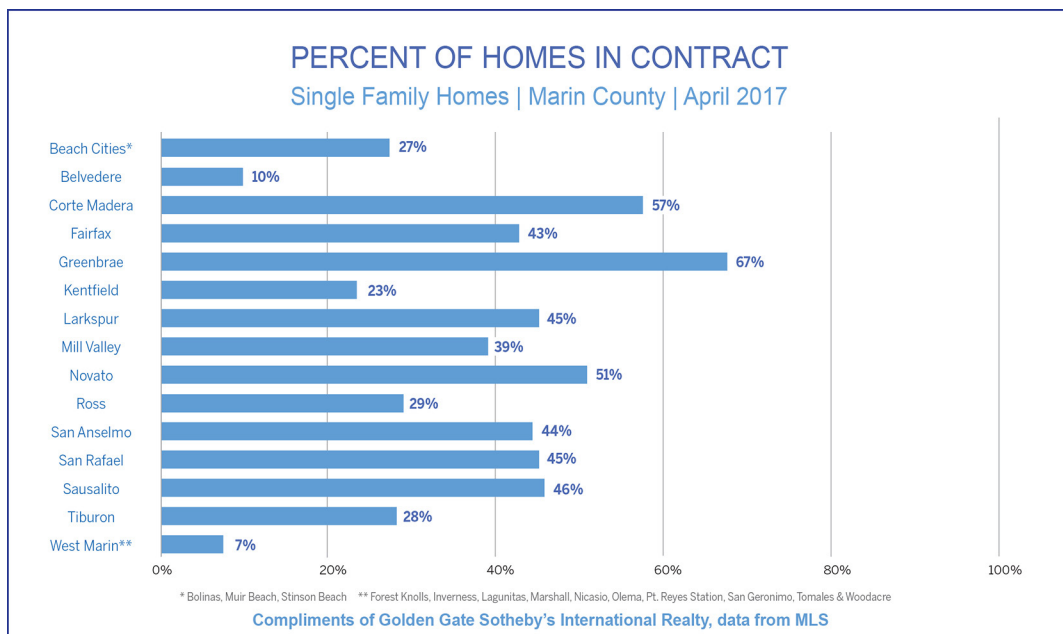


Marin Market Report – April 2017 Data



Marin Market Snapshot

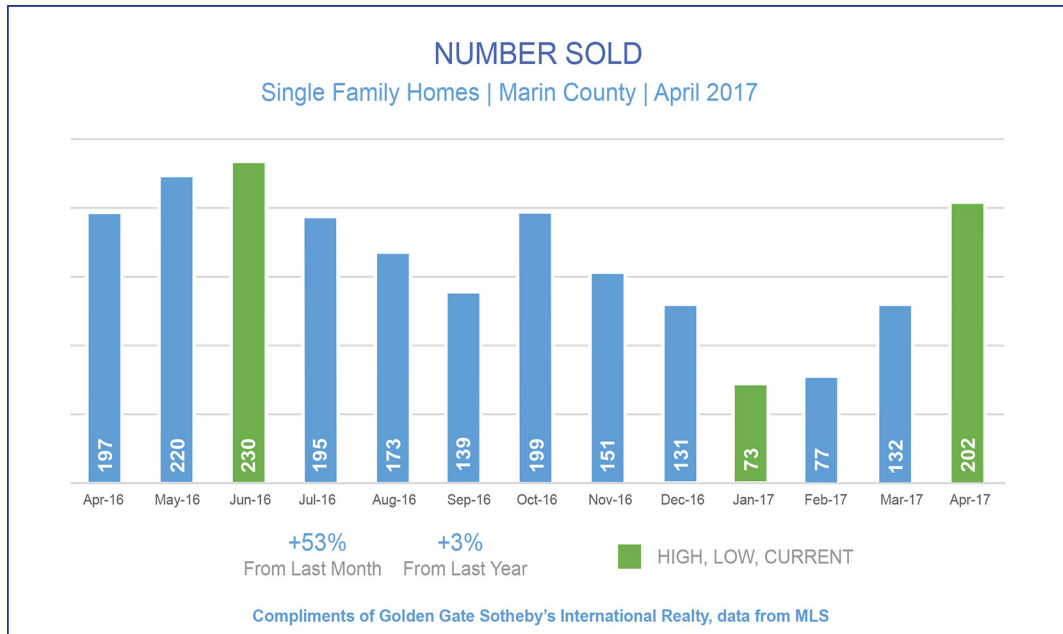
In Marin County, the Single Family Home market had healthy April figures. With listing season underway, Percentage of Homes in Contract and Number of Homes Sold were up from March levels while inventory decreased, as did days on market. Average Price Sold had a significant decrease of 11%, compared to March. This decrease is due to a few high priced home sales in March; \$14.64M in Belvedere, \$9.5M in Bolinas, and \$8.25M in Tiburon. Most notable are the year-to-date similarities of both the Number of Homes Sold (up 3%) and Average Sale Price (up 1%).



In Contract By Area

Greenbrae had 67% of Homes in Contract in April, followed by Corte Madera (57%) and Novato (51%). Five cities had between 40% and 50% of Homes in Contract. In contrast, less active markets were West Marin (7%) and Belvedere (10%).

Marin Market Report – April 2017 Data



Number of Homes Sold

With 202 sold, Marin Single Family Home sales were up 53% from March, and up 3% compared to the same month last year. Most Single Family Homes sold in April were in the price range of \$1-2 million.

HOME SALES BY AREA
Single Family Homes | Marin County | April 2017

	NO SOLD	MINIMUM	AVERAGE	MEDIAN	MAXIMUM	DAYS
Beach Cities*	3	\$1,900,000	\$2,316,667	\$2,400,000	\$2,650,000	95
Belvedere	3	\$1,600,500	\$2,970,167	\$3,200,000	\$4,110,000	33
Corte Madera	4	\$1,511,000	\$1,702,750	\$1,562,500	\$2,175,000	18
Fairfax	2	\$801,000	\$950,500	\$950,500	\$1,100,000	19
Greenbrae	5	\$1,175,000	\$1,634,600	\$1,570,000	\$2,100,000	22
Kentfield	11	\$995,000	\$2,426,273	\$1,625,000	\$6,100,000	50
Larkspur	9	\$1,641,000	\$2,147,556	\$1,802,000	\$3,800,000	27
Mill Valley	28	\$800,000	\$1,775,789	\$1,562,500	\$4,425,000	27
Novato	46	\$450,000	\$970,903	\$915,000	\$1,705,000	45
Ross	4	\$1,181,000	\$3,514,000	\$3,937,500	\$5,000,000	41
San Anselmo	16	\$840,000	\$1,552,375	\$1,540,000	\$2,495,000	29
San Rafael	48	\$700,000	\$1,272,042	\$1,155,000	\$2,400,000	41
Sausalito	7	\$865,000	\$1,695,571	\$1,550,000	\$3,100,000	29
Tiburon	11	\$1,730,000	\$3,376,817	\$3,100,000	\$6,495,000	30
West Marin**	4	\$100,000	\$428,500	\$390,000	\$834,000	61

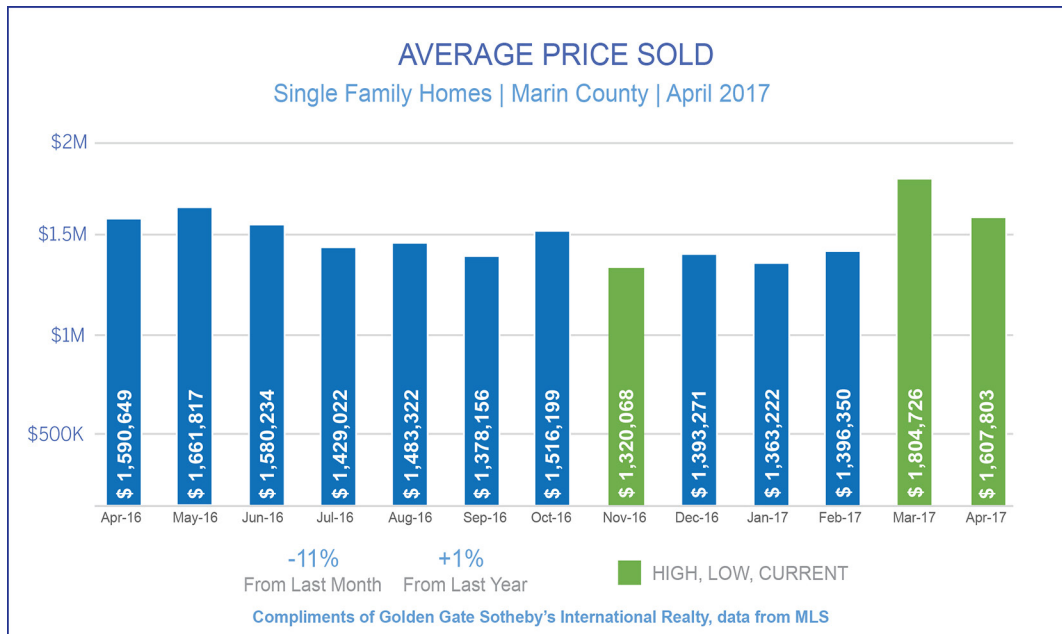
* Bolinas, Muir Beach, Stinson Beach ** Forest Knolls, Inverness, Lagunitas, Marshall, Nicasio, Olema, Pt. Reyes Station, San Geronimo, Tomales & Woodacre

Compliments of Golden Gate Sotheby's International Realty, data from MLS

Home Sales by Area

San Rafael, Novato and Mill Valley continue to see the highest Number of Homes Sold at 48, 46 and 28, respectively. San Anselmo had a notable number of homes sold at 16, as did Kentfield and Tiburon, with 11 each for the period.

Marin Market Report – April 2017 Data



Average Price Sold

The Average Sale Price of Marin Single Family Homes decreased significantly by 11% in April compared to March, at \$1,607,803 and \$1,826,554, respectively. This is due to a few high priced home sales in March; \$14.64M in Belvedere, \$9.5M in Bolinas, and \$8.25M in Tiburon. Compared to the same month last year, the Average Sale Price remains relatively unchanged, up 1%.

SALES BY PRICE POINT
Single Family Homes | Marin County | April 2017

	ACTIVE	CONTINGENT	PENDING	SOLD	MONTHS OF INVENTORY
\$0 to \$499,999	0	0	0	4	0
\$500,000 to \$749,999	23	1	6	10	2.3
\$750,000 to \$999,999	47	3	22	50	0.9
\$1,000,000 to \$1,999,999	110	5	50	94	1.2
\$2,000,000 to \$2,999,999	74	0	12	22	3.4
\$3,000,000 to \$3,999,999	33	1	7	15	2.2
\$4,000,000 to \$4,999,999	21	0	3	3	7.0
\$5,000,000 to \$6,999,999	13	0	0	4	3.3
\$7,000,000 to \$9,999,999	6	0	0	0	N/A
\$10,000,000 +	7	0	0	0	N/A

Compliments of Golden Gate Sotheby's International Realty, data from MLS

Sales by Price Point

The highest number of homes both available (110) and sold (94), were between \$1-2 million. There were 50 homes sold between \$750,000 and \$1 million, almost double the number sold in March, while 22 homes sold in the \$2-3 million price range. A notable 15 homes sold between \$3-4 million. There were only 7 homes sold at \$4 million or higher.